

Memberprofile



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Profile:

With more than 22 years as a chartered surveyor, I started work as a land agent working for the likes of Strutt & Parker, Smith Woolley, The Severn Trent Water Authority and The National Trust. Subsequently, I moved into the commercial property arena when I worked for the Welsh Development Agency and Grimley International, prior to setting up my own consultancy practice six years ago.

Our business focuses on making a tangible difference in everything that it does and apart from providing development and regeneration advice, we also advise Welsh businesses on the marketing and disposal of property, acquisitions, valuation, grants and project management.

Our clients include local authorities, the National Assembly, BP, Trinity Hotels, On Screen Productions and Loseley Dairy Ice-Cream.

Robert Chapman is a director of commercial property and land advisors Robert Chapman & Company Ltd

What are your hobbies and/or interests?

Sport, YHA, Wine Society, Chapter Arts Theatre, mountain walking and scrambling.

What is your favourite holiday/travel destination and why?

It is impossible to answer this one but places that I would revisit include the West Coast of Scotland and Cornwall.

What is your favourite dish or type of food and why?

Thai – exquisite tastes and flavours.

What was the last film you watched, and how did you rate it?

The Bourne Ultimatum this summer. Fantastic genre film and fantastic end to the trilogy.

How do you achieve a work/life balance?

With difficulty – albeit Jackie and I make sure that we have quality time with 'away weekends' to Cornwall.

Who or what is your biggest influence?

The desire to succeed is strong and this comes from an inner strength. Certainly, my late parents instilled the need for hard work to succeed – hence the motto (adopted by our practice) 'ardua semper' (Latin for constant endeavour).



I'm passionate about making a tangible difference that brings about results and success for my clients

What words are most commonly used to describe you?

Solution driven, lateral thinking, holistic advice, strong values.

What motivates you in business?

I'm passionate about making a tangible difference that brings about results and success for my clients.

Give us a little-known fact about your industry

Welsh businesses waste £1bn annually through inefficient/ineffective use of their property assets

Finish this sentence: 'I enjoy doing business in the South Wales area because...'

...in my role I can act as a catalyst for continued and sustainable business success (it's good to see Welsh businesses succeeding), which together with economic development and regeneration adds value to the Welsh economy'.

What are your final words of encouragement for other business people?

Business is a marathon, not a sprint, and you need to be determined and have strong mental strength to succeed. That said it must also be something that you enjoy – otherwise what's the point? I'm reminded of two quotes:

'Pain is temporary ... quitting is forever'
Lance Armstrong

'...all things are possible if you work hard enough to achieve them'
Ranulph Fiennes